GUIDING MONTANA BUSINESSES T





Advanced Rehab. provides physical therapy with the primary goal of restoring the patient free Advanced Rehab from pain or suffering so they can lead a normal and

Sandy Marston opened Advanced fulfilling life. Rehab in Helena. Montana more than a decade ago. Advanced Rehab's commitment to accident and trauma victims has propelled the company in terms of clinical outcomes and patient satisfaction. As the company continued to grow, it had surpassed the physical capacity of its current facility. Dan Ander-

son, Director of the Small Business Development Center at Montana Business Assistance Connection, worked with Sandy to develop a long-term strategic plan. Through this plan, Sandy was able to articulate and quantify her vision for her company's future, which included a new and expanded facility. Dan and Sandy worked to find a new location and to develop a financing package that was submitted through the SBA's 504 Loan Program. Despite a tight time frame, the project was funded; the property was remodeled and is now home to the new Advanced Rehab. The company has expanded, created several high-quality jobs, and remains committed to excellence and pain treatment and physical restoration of its clients.

SBDC at Montana Business Assistance Connection

Advisor: Dan Anderson

Client: Sandy Marston

Impact: Financing Received

Business Expanded







